



Sarah Green

FRONT OFFICE MANAGER

Profile

Efficient and communicative Front Office Manager with 7+ years' professional experience in a vibrant environment. Excited to help The Bellevue Hotel guarantee smooth daily operations and provide an experience beyond guest expectations. In prior roles, increased annual income by 25% and bettered the hotel's Tripadvisor rating by 1.5 points on a 5-point rating scale.

Employment History

Front Office Manager, Black Diamond, Seattle

JANUARY 2020 – JANUARY 2021

Tasked with overall supervision of the front desk area and lobby monitoring activities of 20 staff members and creating specific, measurable, achievable, realistic, and timely plans of action to fix any guest service problems.

- Interviewing, selecting, coaching, and supporting associates guarantees they perform according to the recognized standards and values of the hotel.
- Assisting the General Manager in preparing forecasts and reports and developing, implementing, and monitoring the budget.
- Resolving customer complaints and anticipating possible problems by monitoring and reviewing operational issues, business flow, and associates' performance.
- Cooperating with sales staff to consider and apply sales strategies to increase the number of visitors and income.

Front Office Manager, Radisson Blue, Cape Town

JANUARY 2018 – DECEMBER 2019

Assigning tasks and ensuring all staff positions are covered for the duration of the shift. Dealing with complaints and addressing visitors' worries.

- Hire, train, develop, performance measurement, discipline, and schedule all department staff.
- Executed strategic plans directed by division leadership.
- Promote the hotel, its services, and facilities while increasing tenancy and ADR.
- Process reports in a daily manner, journals, reconciliations, and others.
- Handle guest complaints and refer issues with significant reputation risk to Head Office

Education

MBA, Cornell University, Boston

JANUARY 2021 – JANUARY 2021

Master's Degree in Marketing, Cornell University, New York

MAY 2017 – APRIL 2019

Courses

Certification in Hospitality Management, Cornell University

JANUARY 2021 – JANUARY 2021

Reservations

JANUARY 2021 – JANUARY 2021

Details

1515 Pacific Ave
Los Angeles, CA 90291
United States
3868683442
email@email.com

DRIVING LICENSE

Full

PLACE OF BIRTH

San Antonio

Skills

Budgeting Delegation

Logistics Management

Hotel operations

Planning

Hobbies

Triathlons, Rugby, Athletics

Languages

English

Afrikaans