



Sherri Green

BUSINESS CONSULTANT

Profile

Results-driven business consultant with 12+ years' experience managing operations, projects, and business services. Strong leadership skills capable of refining processes, improving productivity, and resolving critical business problems timeously. Broad experience directing multi-million business operations with full budget, financial, profit, and loss responsibility.

Employment History

Business Consultant, Takealot, New York

JANUARY 2019 – JANUARY 2021

Primary purpose is coaching and mentoring other team members, including Business Analysts, and managing a team of 5-7 business analysts to develop project deliverables.

- Planned and executed a strategy for global CRM and created and ran customized CRM roadmaps.
- Gave consistent reporting on CRM performance to the leadership team and high-level executives.
- Trained leaders in change management basics.
- Aided with other management projects, including emergency preparedness projects.
- Ensure that technology solutions line up with business requirements and obey quality standards. This includes participation in developing test strategies and reviews as well as developing requirement management plans.

Business Consultant, LinkedIn, Ohio

JANUARY 2017 – DECEMBER 2018

Working in a consultative position, providing "value-adding" insights by means of analysis, interpretation, and assistance. Ensure that technology solutions line up with business requirements and obey quality standards.

- Managed implementation projects forward as an individual or as part of a consulting team.
- Business analysis & planning as well as Process analysis & design.
- Ensure that technology solutions line up with business requirements and obey quality standards. This includes participation in developing test strategies and reviews as well as developing requirement management plans.
- Developing tools and reporting from contract databases that help drive decision-making for business partners and management.

Education

MA in Economics., Virginia Commonwealth University, Reston

JANUARY 2020 – JANUARY 2021

BS in Management, UCLA, Los Angeles

MAY 2017 – DECEMBER 2019

- Surpassed expectations in budgeting and sales coursework.
- Created a new campus blog for a two-year senior project in leadership.
- IT Club Leader. Increased membership by 23%.

Details

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DRIVING LICENSE

Full

PLACE OF BIRTH

San Antonio

Links

[Resume Viking](#)

[Resume.io](#)

Skills

Change management

Outsourcing

Financial Statement Analysis

Project management

Crisis management

Data collection

Hobbies

Hiking, Rowing, Sailing

Languages

Afrikaans

English

Courses

Certified Management Consultant, The Institute of Management Consultants, Online,

JANUARY 2021 – JANUARY 2021