



JAMES TANAKA

Marketing Intern | LOS ANGELES, CA 90291, UNITED STATES | (541) 754-3010

DETAILS

1515 Pacific Ave, Los Angeles, CA
90291, United States
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PLACE OF BIRTH
San Antonio

NATIONALITY
American

DRIVING LICENSE
Full

LINKS

[Instagram](#)
[Facebook](#)
[LinkedIn](#)
[Twitter](#)

SKILLS

Trello, Mopinion, KissMetrics,
Asana, Slack, Jive, Evernote,
MixPane

WordPress, Drupal CMS Platforms,
Adobe Photoshop, InDesign

Facebook, Twitter, Instagram,
Pinterest, LinkedIn, Google+,
Reddit, Tumblr

BuzzSumo, Hootsuite, Social
Render Forest, Buffer, Sprout, Sugar
CRM

Salesforce, Qwilr, Salesforce CRM,
CPQ, seProposals, Proposify

Insightly, Campaign Monitor,
SendGrid, AWeber, InsightSquared

Pipedrive, Mailchimp, Customer.io
Zoho CRM, PandaDoc, Salesfusion

Data-Driven Marketing

Bid Management

Content Creation for Social Media

Marketing Trends

PROFILE

Motivated and driven Marketing Intern with two six-month internships completed in the publishing and news agency sectors respectively. A proven track record in research-driven marketing activities including surveys, competitor analysis, and marketing intelligence data manipulation. Currently pursuing a Master's Degree in Digital Marketing and Social Media Advertising on a part-time basis. Highly proficient in Adobe Illustrator and Adobe PhotoShop.

EMPLOYMENT HISTORY

Marketing Intern at Blue Bank, Madison

January 2019 — November 2019

Boosted open rates for online client campaigns by 35% and landing page conversion rates with 22% through the implementation of a daily 2-minute vlog introducing the company's products and services on YouTube.

- Responsible for administrative duties including preparing marketing materials, printing proposals, placing orders with suppliers, picking up promotional props and organizing booths at events
- Ideate new social media campaigns themes and present them to the brand manager
- Act as group admin on respective media platforms and web pages, responding to queries and complaints from followers
- Monitor social media platforms such as YouTube, Instagram, Twitter, Facebook and Pinterest for latest trends and ideas
- Create powerpoint presentations from draft marketing proposals
- Facilitate all planning and hosting activities for inhouse marketing events and external roadshows
- Stay abreast of competitor marketing strategies by monitoring their digital content published online

Marketing Intern at Wilsons Snacks & Sweets, Reston

May 2018 — October 2018

Received 3000 likes on Facebook after a promotion campaign to raise funds for a local athletics team via a crowdfunding vehicle.

- Extensively involved in research practices gathering qualitative and quantitative data to be used in market studies by the marketing intelligence analysts
- Perform comparative analysis of competitor product and service offerings
- Responsible for communication and collaboration between the company and its clients, as well as employees by filtering and screening emails, responding to queries in writing and telephonically
- Providing necessary feedback on items pending for external stakeholders like suppliers, event organizers, and venue hosts

EDUCATION

Research and Forecasting
Product Life-Cycle Management
Landing Page Optimisation
Statistical Analysis
Marketing Messages
Product Launches
Digital Advertising
SEO
A/B Testing
Sales Funnel Management
Research Methodologies
Market Dynamics
Omni Channel Communication
Email Automation
Branded Campaigns
Conversion Optimization
Scheduling and Facilitation

Current - Master's Degree in Marketing Management and Analytics, Harvard University, Cambridge

November 2019 — Present

- Major Subjects: International Marketing, Mastering Metrics
- Minor Subjects: Digital Strategy, Data Handling and Decision Making, Data Visualization and Interpretation
- GPA: 3.98
- Clubs and Societies: Campus Marketing Society, Golf Club, Swimming Club

Bachelor's Degree in Strategic Marketing Management, California State University, Orange County

November 2016 — November 2018

- GPA: 3.95
- Major Subjects: Marketing Research, Consumer Behavior, Strategic Marketing Management,
- Minor Subject: Promotional Strategy, Sales Management, Global Marketing
- Awards & Honors: Dean's List (every semester), American Marketing Association Scholarship recipient
- Clubs & Organizations: Track & Field Athletics, Hiking Club
- Leadership: Vice-President of the Entrepreneurship Club, Life Coach for College Mentors for Kids program

High School Diploma, Tampa High School, Tampa

January 2014 — November 2014

- Accolades: Dux Student
- Leadership: Vice President of the Student Council
- Activities: Debate Club, Film Club, Volleyball Team

COURSES

Hootsuite Social Marketing Certification, Udemy, Online

November 2019 — November 2019

Certified Professional Marketer, American Marketing Association (AMA), Online

January 2018 — December 2018