



Warren O'Neill

General Manager

Profile

Detail-oriented General Manager a proven history of increasing productivity with employee morale-boosting initiatives. Service orientated, deadline driven and an exemplary record of securing recurring client contracts. Holds a Bachelor's in Construction Management and will add value by creating new business development strategies to ensure the expansion of client territories ultimately taking revenue to the next level.

Employment History

General Manager at UPX Distribution, Indianapolis, IN

October 2015 – March 2019

Negotiated long-term agreements with shipping companies, resulting in 30% cost savings

- Manage employees across receiving, picking, packing and shipping departments
- Responsible for continuous training and development strategies
- Monitor expenses and overheads such as over-time, damages, stock attrition, freight and supply expenses
- Manage inventory costs and just in time principles for stock deliveries
- Recruit, hire and train new employees for all departments and distribution centers
- Embark on continuous improvement strategies to inefficiencies and implement process improvements related to safety, quality, and production
- Ensure that the warehouse facility is compliant with all Federal, State, and Local regulations

Assistant General Manager at Group Five Construction, Kennebunk, ME

June 2010 – August 2014

Instrumental in the implementation of an employee engagement program which reduced staff turnover by cut turnover by 25%

- Inspect workmanship of all renovation projects at various stages of the building activities
- Approve preliminary designs and purchase orders for building supplies
- Approve project plans and schedules for all reconstruction activities
- Communicate with Owner, Architect, and Sub-Contractor to ensure that work was performed according to plans and expectations
- Assist Supervisor with work schedules to minimize inconvenience to current tenants
- Create daily reports for the Owner to provide updates and identify concerns
- Report on health and safety incidents
- Supervise first-shift operations of up to 25 associates

Details

1515 Pacific Ave, Los Angeles, CA 90291, United States

email@email.com

Place of birth

San Antonio

Nationality

American

Driving license

Full

Links

[Twitter](#)

[Facebook](#)

[Linkedin](#)

Skills

Construction

Financial Statements

Marketing Strategies

Inventory Control

Recruitment

Training & Development

Logistics & Warehousing

Management & Leadership

SAP

Lotus Notes

Asana

Trello

TeamGuru

Agile

Slack

🎓 Education

Ph.D. in Business Administration, California University, San Diego, CA

March 2018 – Present

Masters in Business Administration, Chicago State University,

Chicago, IL

March 2006 – March 2008

Bachelor of Engineering in Construction Management, University of

Ohio, Cleveland, OH

September 2002 – December 2005

🎓 Courses

Certified Manager (CM), Institute of Certified Professional Managers,

VA

April 2018

📁 Internships

General Manager at A. Smith Building Supplies, Shreveport, LA

April 2008 – March 2010

Take over general management duties at the family business during summer holidays

- Analyze financial statements, review sales, and operational activity reports
- Identify areas requiring cost reduction or program improvement
- Direct and coordinate activities purchasing, inventory, pricing and sales
- Oversee administrative activities directly related to product manufacturing
- Monitor suppliers to ensure service delivery standards are maintained

Languages

English

Italian

Hobbies

Cycling, Running, Carpentry