



Warren O'Neill

General Manager

Info

Address

1515 Pacific Ave, Los Angeles, CA 90291, United States

Email

email@email.com

Place of birth

San Antonio

Driving license

Full

Nationality

American

Links

Twitter

Facebook

Linkedin

Skills

Construction



Financial Statements



Marketing Strategies



Inventory Control



Recruitment



Training & Development



Logistics & Warehousing



Profile

Detail-oriented General Manager a proven history of increasing productivity with employee morale-boosting initiatives. Service orientated, deadline driven and an exemplary record of securing recurring client contracts. Holds a Bachelor's in Construction Management and will add value by creating new business development strategies to ensure the expansion of client territories ultimately taking revenue to the next level.

Employment History

General Manager, UPX Distribution

Oct 2015 - Mar 2019 📍 Indianapolis, IN

Negotiated long-term agreements with shipping companies, resulting in 30% cost savings

- Manage employees across receiving, picking, packing and shipping departments
- Responsible for continuous training and development strategies
- Monitor expenses and overheads such as over-time, damages, stock attrition, freight and supply expenses
- Manage inventory costs and just in time principles for stock deliveries
- Recruit, hire and train new employees for all departments and distribution centers
- Embark on continuous improvement strategies to inefficiencies and implement process improvements related to safety, quality, and production
- Ensure that the warehouse facility is compliant with all Federal, State, and Local regulations

Assistant General Manager, Group Five Construction

Jun 2010 - Aug 2014 📍 Kennebunk, ME

Instrumental in the implementation of an employee engagement program which reduced staff turnover by cut turnover by 25%

- Inspect workmanship of all renovation projects at various stages of the building activities
- Approve preliminary designs and purchase orders for building supplies
- Approve project plans and schedules for all reconstruction activities
- Communicate with Owner, Architect, and Sub-Contractor to ensure that work was performed according to plans and expectations
- Assist Supervisor with work schedules to minimize inconvenience to current tenants
- Create daily reports for the Owner to provide updates and identify concerns
- Report on health and safety incidents

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Management & Leadership



SAP



Lotus Notes



Asana



Trello



TeamGuru



Agile



Slack



Languages

English



Italian



Hobbies

Cycling, Running, Carpentry

- Supervise first-shift operations of up to 25 associates

Education

California University, Ph.D. in Business Administration

Mar 2018 - Present 📍 San Diego, CA

Chicago State University, Masters in Business Administration

Mar 2006 - Mar 2008 📍 Chicago, IL

University of Ohio, Bachelor of Engineering in Construction Management

Sep 2002 - Dec 2005 📍 Cleveland, OH

Courses

Certified Manager (CM), Institute of Certified Professional Managers, VA

Apr 2018

Internships

General Manager, A. Smith Building Supplies

Apr 2008 - Mar 2010 📍 Shreveport, LA

Take over general management duties at the family business during summer holidays

- Analyze financial statements, review sales, and operational activity reports
- Identify areas requiring cost reduction or program improvement
- Direct and coordinate activities purchasing, inventory, pricing and sales
- Oversee administrative activities directly related to product manufacturing
- Monitor suppliers to ensure service delivery standards are maintained