



Warren O'Neill

General Manager

Los Angeles, United States email@email.com

Details

1515 Pacific Ave

Los Angeles, CA 90291, United States

Date / Place of birth

San Antonio

Nationality

American

Driving license

Full

Links

Twitter

Facebook

LinkedIn

Skills

Construction



Financial Statements



Marketing Strategies



Inventory Control



Recruitment



Training & Development



Logistics & Warehousing



Management & Leadership



SAP



Lotus Notes



Asana

Profile

Detail-oriented General Manager a proven history of increasing productivity with employee morale-boosting initiatives. Service orientated, deadline driven and an exemplary record of securing recurring client contracts. Holds a Bachelor's in Construction Management and will add value by creating new business development strategies to ensure the expansion of client territories ultimately taking revenue to the next level.

Employment History

Oct 2015 – Mar 2019

Indianapolis, IN

General Manager at UPX Distribution

Negotiated long-term agreements with shipping companies, resulting in 30% cost savings

- Manage employees across receiving, picking, packing and shipping departments
- Responsible for continuous training and development strategies
- Monitor expenses and overheads such as over-time, damages, stock attrition, freight and supply expenses
- Manage inventory costs and just in time principles for stock deliveries
- Recruit, hire and train new employees for all departments and distribution centers
- Embark on continuous improvement strategies to inefficiencies and implement process improvements related to safety, quality, and production
- Ensure that the warehouse facility is compliant with all Federal, State, and Local regulations

Jun 2010 – Aug 2014

Kennebunk, ME

Assistant General Manager at Group Five Construction

Instrumental in the implementation of an employee engagement program which reduced staff turnover by cut turnover by 25%

- Inspect workmanship of all renovation projects at various stages of the building activities
- Approve preliminary designs and purchase orders for building supplies
- Approve project plans and schedules for all reconstruction activities
- Communicate with Owner, Architect, and Sub-Contractor to ensure that work was performed according to plans and

- expectations
- Assist Supervisor with work schedules to minimize inconvenience to current tenants
- Create daily reports for the Owner to provide updates and identify concerns
- Report on health and safety incidents
- Supervise first-shift operations of up to 25 associates



Trello



TeamGuru



Agile



Slack



Education

Mar 2018 – Present

San Diego, CA

California University

Ph.D. in Business Administration

Mar 2006 – Mar 2008

Chicago, IL

Chicago State University

Masters in Business Administration

Sep 2002 – Dec 2005

Cleveland, OH

University of Ohio

Bachelor of Engineering in Construction Management

Courses

Apr 2018

Certified Manager (CM) at Institute of Certified Professional Managers, VA

Internships

Apr 2008 – Mar 2010

Shreveport, LA

General Manager at A. Smith Building Supplies

Take over general management duties at the family business during summer holidays

- Analyze financial statements, review sales, and operational activity reports
- Identify areas requiring cost reduction or program improvement
- Direct and coordinate activities purchasing, inventory, pricing and sales
- Oversee administrative activities directly related to product manufacturing
- Monitor suppliers to ensure service delivery standards are maintained

Languages

English



Italian



Hobbies

Cycling, Running, Carpentry