

WARREN O'NEILL

General Manager

1515 Pacific Ave, Los Angeles, CA 90291, United States

email@email.com

Place of birth *San Antonio* Nationality *American*
Driving license *Full*

LINKS

[Twitter](#), [Facebook](#), [Linkedin](#)

PROFILE

Detail-oriented General Manager a proven history of increasing productivity with employee morale-boosting initiatives. Service orientated, deadline driven and an exemplary record of securing recurring client contracts. Holds a Bachelor's in Construction Management and will add value by creating new business development strategies to ensure the expansion of client territories ultimately taking revenue to the next level.

EXPERIENCE

❖ **General Manager, UPX Distribution** Oct 2015 – Mar 2019

Negotiated long-term agreements with shipping companies, resulting in 30% cost savings

Indianapolis, IN

- Manage employees across receiving, picking, packing and shipping departments
- Responsible for continuous training and development strategies
- Monitor expenses and overheads such as over-time, damages, stock attrition, freight and supply expenses
- Manage inventory costs and just in time principles for stock deliveries
- Recruit, hire and train new employees for all departments and distribution centers
- Embark on continuous improvement strategies to inefficiencies and implement process improvements related to safety, quality, and production
- Ensure that the warehouse facility is compliant with all Federal, State, and Local regulations

❖ **Assistant General Manager, Group Five Construction** Jun 2010 – Aug 2014

Instrumental in the implementation of an employee engagement program which reduced staff turnover by cut turnover by 25%

Kennebunk, ME

- Inspect workmanship of all renovation projects at various stages of the building activities
- Approve preliminary designs and purchase orders for building supplies
- Approve project plans and schedules for all reconstruction activities
- Communicate with Owner, Architect, and Sub-Contractor to ensure that work was performed according to plans and expectations
- Assist Supervisor with work schedules to minimize inconvenience to current tenants
- Create daily reports for the Owner to provide updates and identify concerns
- Report on health and safety incidents
- Supervise first-shift operations of up to 25 associates

EDUCATION

❖ **California University** Mar 2018 – Present

Ph.D. in Business Administration

San Diego, CA

❖ **Chicago State University** Mar 2006 – Mar 2008
Masters in Business Administration Chicago, IL

❖ **University of Ohio** Sep 2002 – Dec 2005
Bachelor of Engineering in Construction Management Cleveland, OH

SKILLS

Construction	<i>Expert</i>	Financial Statements	<i>Expert</i>
Marketing Strategies	<i>Expert</i>	Inventory Control	<i>Expert</i>
Recruitment	<i>Expert</i>	Training & Development	<i>Expert</i>
Logistics & Warehousing	<i>Expert</i>	Management & Leadership	<i>Expert</i>
SAP	<i>Expert</i>	Lotus Notes	<i>Expert</i>
Asana	<i>Experienced</i>	Trello	<i>Experienced</i>
TeamGuru	<i>Experienced</i>	Agile	<i>Skillful</i>
Slack	<i>Skillful</i>		

COURSES

❖ **Certified Manager (CM)** Apr 2018
Institute of Certified Professional Managers, VA

LANGUAGES

English *Native speaker* Italian *Native speaker*

INTERNSHIPS

❖ **General Manager, A. Smith Building Supplies** Apr 2008 – Mar 2010
Take over general management duties at the family business during summer holidays Shreveport, LA

- Analyze financial statements, review sales, and operational activity reports
- Identify areas requiring cost reduction or program improvement
- Direct and coordinate activities purchasing, inventory, pricing and sales
- Oversee administrative activities directly related to product manufacturing
- Monitor suppliers to ensure service delivery standards are maintained

HOBBIES

Cycling, Running, Carpentry