



# WARREN O' NEILL

General Manager 📍 LOS ANGELES, CA 90291, UNITED STATES

## ○ DETAILS ○

1515 Pacific Ave, Los Angeles, CA  
90291, United States  
[email@email.com](mailto:email@email.com)

PLACE OF BIRTH  
San Antonio

NATIONALITY  
American

DRIVING LICENSE  
Full

## ○ LINKS ○

[Twitter](#)

[Facebook](#)

[Linkedin](#)

## ○ SKILLS ○

Construction

Financial Statements

Marketing Strategies

Inventory Control

Recruitment

Training & Development

Logistics & Warehousing

Management & Leadership

SAP

Lotus Notes

## 👤 PROFILE

*Detail-oriented General Manager a proven history of increasing productivity with employee morale-boosting initiatives. Service orientated, deadline driven and an exemplary record of securing recurring client contracts. Holds a Bachelor's in Construction Management and will add value by creating new business development strategies to ensure the expansion of client territories ultimately taking revenue to the next level.*

## 📁 EMPLOYMENT HISTORY

### General Manager at UPX Distribution, Indianapolis, IN

October 2015 – March 2019

*Negotiated long-term agreements with shipping companies, resulting in 30% cost savings*

- Manage employees across receiving, picking, packing and shipping departments
- Responsible for continuous training and development strategies
- Monitor expenses and overheads such as over-time, damages, stock attrition, freight and supply expenses
- Manage inventory costs and just in time principles for stock deliveries
- Recruit, hire and train new employees for all departments and distribution centers
- Embark on continuous improvement strategies to inefficiencies and implement process improvements related to safety, quality, and production
- Ensure that the warehouse facility is compliant with all Federal, State, and Local regulations

### Assistant General Manager at Group Five Construction, Kennebunk, ME

June 2010 – August 2014

*Instrumental in the implementation of an employee engagement program which reduced staff turnover by cut turnover by 25%*

- Inspect workmanship of all renovation projects at various stages of the building activities
- Approve preliminary designs and purchase orders for building supplies
- Approve project plans and schedules for all reconstruction activities
- Communicate with Owner, Architect, and Sub-Contractor to ensure that work was performed according to plans and expectations
- Assist Supervisor with work schedules to minimize inconvenience to current tenants
- Create daily reports for the Owner to provide updates and identify concerns
- Report on health and safety incidents
- Supervise first-shift operations of up to 25 associates

## 🎓 EDUCATION

### California University, San Diego, CA

March 2018 – Present

Degree: Ph.D. in Business Administration

Asana

Trello

TeamGuru

Agile

Slack

○ LANGUAGES ○

English

Italian

○ HOBBIES ○

Cycling, Running, Carpentry

Chicago State University, Chicago, IL

March 2006 – March 2008

Degree: Masters in Business Administration

University of Ohio, Cleveland, OH

September 2002 – December 2005

Degree: Bachelor of Engineering in Construction Management



## COURSES

Certified Manager (CM), Institute of Certified Professional Managers, VA

April 2018



## INTERNSHIPS

General Manager at A. Smith Building Supplies, Shreveport, LA

April 2008 – March 2010

*Take over general management duties at the family business during summer holidays*

- Analyze financial statements, review sales, and operational activity reports
- Identify areas requiring cost reduction or program improvement
- Direct and coordinate activities purchasing, inventory, pricing and sales
- Oversee administrative activities directly related to product manufacturing
- Monitor suppliers to ensure service delivery standards are maintained