



# Karen Philips

Copywriter

## Info

### Address

9 Wall St, New York,  
10005, USA

### Phone

890-555-0401

### Email

email@email.com

### Date / Place of birth

1995/20/03  
New York

### Driving license

Full

### Nationality

USA

## Skills

User-focused copy

Digital Strategy

Effective communicator

Highly collaborative

Proficient in Microsoft Office

Experienced in HubSpot and WordPress

Native English speaker

## Profile

Detail-oriented Copywriter with 4 years of proven experience delivering clear and compelling copy for the eCommerce fashion industry. Strong sense of customer focus and commercial know-how to create highly targeted sales letters, email sequences, landing pages, and marketing campaign materials. Proficient in Microsoft Office, Slack, Telegram, and Google Suite.

## Employment History

### Lead Copywriter, Macy's

Apr 2016 – Apr 2018 📍 New York

Macy's is an American department store chain. As the Lead Copywriter, my core activities included:

- Developing the creative voice for Macy's across websites, newsletters, and interactive brochures.
- Proofreading all projects including other copywriter's work to ensure consistency and accuracy before release.
- Revising copy based on client and internal feedback.
- Writing informative and engaging product descriptions in the brand voice. Conversions for updated products increased by 12% in the first two weeks.
- Ensuring that all copy deadlines were met for assigned projects.

### Copywriter, The RealReal

Oct 2015 – Feb 2016 📍 New York

The RealReal is the market leader in online luxury consignment. As the Copywriter, my core activities included:

- Writing copy and messaging across organic social media platforms. User engagement increased by 43% in 60 days.
- Crafting messaging guidelines and naming frameworks for brand voice and content.
- Researching client's needs and target audiences to develop audience accurate profiles/personas.
- Assisting graphic designers and ecommerce team to ensure copy is correct in all materials.

### Copywriter, FullBeauty

Aug 2014 – Sep 2015 📍 New York

FullBeauty Brands is a comprehensive resource for plus-size women and men seeking fashion inspiration, style advice, and clothing. As the Copywriter, my core activities included:

- Writing copy for all marketing and member communications, including app copy, advertising campaigns, social media posts and user communications (emails and push notifications).
- Driving brainstorm sessions and creating supporting presentation materials.
- Assisting Senior Content Editor on writing direct response copy. Surpassed 2013 direct response marketing sales goals by 25%.
- Providing insight to business unit leaders for the development of content strategies, editorial calendars and content KPIs.

## Education

**Pratt Institute, Bachelor's Degree in Creative Writing**

2012     New York