

Karen Philips



Copywriter

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Email	email@email.com	Date / Place of birth	1995/20/03 / New York
Nationality	USA	Driving license	Full

01 PROFILE

Detail-oriented Copywriter with 4 years of proven experience delivering clear and compelling copy for the eCommerce fashion industry. Strong sense of customer focus and commercial know-how to create highly targeted sales letters, email sequences, landing pages, and marketing campaign materials. Proficient in Microsoft Office, Slack, Telegram, and Google Suite.

02 EMPLOYMENT HISTORY

04/2016 – 04/2018

Lead Copywriter at Macy's

New York

Macy's is an American department store chain. As the Lead Copywriter, my core activities included:

- Developing the creative voice for Macy's across websites, newsletters, and interactive brochures.
- Proofreading all projects including other copywriter's work to ensure consistency and accuracy before release.
- Revising copy based on client and internal feedback.
- Writing informative and engaging product descriptions in the brand voice. Conversions for updated products increased by 12% in the first two weeks.
- Ensuring that all copy deadlines were met for assigned projects.

10/2015 – 02/2016

Copywriter at The RealReal

New York

The RealReal is the market leader in online luxury consignment. As the Copywriter, my core activities included:

- Writing copy and messaging across organic social media platforms. User engagement increased by 43% in 60 days.
- Crafting messaging guidelines and naming frameworks for brand voice and content.
- Researching client's needs and target audiences to develop audience accurate profiles/personas.
- Assisting graphic designers and ecommerce team to ensure copy is correct in all materials.

08/2014 – 09/2015

Copywriter at FullBeauty

New York

FullBeauty Brands is a comprehensive resource for plus-size women and men seeking fashion inspiration, style advice, and clothing. As the Copywriter, my core activities included:

- Writing copy for all marketing and member communications, including app copy, advertising campaigns, social media posts and user communications (emails and push notifications).
- Driving brainstorm sessions and creating supporting presentation materials.
- Assisting Senior Content Editor on writing direct response copy. Surpassed 2013 direct response marketing sales goals by 25%.
- Providing insight to business unit leaders for the development of content strategies, editorial calendars and content KPIs.

03 EDUCATION

2012

Pratt Institute

New York

Bachelor's Degree in Creative Writing

04 SKILLS

User-focused copy

Digital Strategy

Effective communicator

Highly collaborative

Proficient in Microsoft Office

Experienced in HubSpot and WordPress

Native English speaker