



# KAREN PHILIPS

Copywriter | NEW YORK, 10005, USA | 890-555-0401

## DETAILS

9 Wall St, New York, 10005, USA  
890-555-0401  
[email@email.com](mailto:email@email.com)

### DATE / PLACE OF BIRTH

1995/20/03  
New York

### NATIONALITY

USA

### DRIVING LICENSE

Full

## SKILLS

User-focused copy  
Digital Strategy  
Effective communicator  
Highly collaborative  
Proficient in Microsoft Office  
Experienced in HubSpot and  
WordPress  
Native English speaker

## PROFILE

Detail-oriented Copywriter with 4 years of proven experience delivering clear and compelling copy for the eCommerce fashion industry. Strong sense of customer focus and commercial know-how to create highly targeted sales letters, email sequences, landing pages, and marketing campaign materials. Proficient in Microsoft Office, Slack, Telegram, and Google Suite.

## EMPLOYMENT HISTORY

### Lead Copywriter at Macy's, New York

April 2016 – April 2018

Macy's is an American department store chain. As the Lead Copywriter, my core activities included:

- Developing the creative voice for Macy's across websites, newsletters, and interactive brochures.
- Proofreading all projects including other copywriter's work to ensure consistency and accuracy before release.
- Revising copy based on client and internal feedback.
- Writing informative and engaging product descriptions in the brand voice. Conversions for updated products increased by 12% in the first two weeks.
- Ensuring that all copy deadlines were met for assigned projects.

### Copywriter at The RealReal, New York

October 2015 – February 2016

The RealReal is the market leader in online luxury consignment. As the Copywriter, my core activities included:

- Writing copy and messaging across organic social media platforms. User engagement increased by 43% in 60 days.
- Crafting messaging guidelines and naming frameworks for brand voice and content.
- Researching client's needs and target audiences to develop accurate audience profiles/personas.
- Assisting graphic designers and ecommerce team to ensure copy is correct in all materials.

### Copywriter at FullBeauty, New York

August 2014 – September 2015

FullBeauty Brands is a comprehensive resource for plus-size women and men seeking fashion inspiration, style advice, and clothing. As the Copywriter, my core activities included:

- Writing copy for all marketing and member communications, including app copy, advertising campaigns, social media posts and user communications (emails and push notifications).
- Driving brainstorm sessions and creating supporting presentation materials.
- Assisting Senior Content Editor on writing direct response copy. Surpassed 2013 direct response marketing sales goals by 25%.
- Providing insight to business unit leaders for the development of content strategies, editorial calendars and content KPIs.

 EDUCATION

 Pratt Institute, New York

2012

Degree: Bachelor's Degree in Creative Writing